

**Sunday September 30, 2018**

Time	Session & Topic	Presenter	Description
5:30 – 7:00PM	Registration Opens		
7:00 – 9:00PM	Sunday Night Networking (Optional)	Complimentary with your Registration!	Come early on Sunday evening at 7:00PM, to network with your fellow conference attendees & speakers, at Best Western's indoor Courtyard (cash bar). Please be sure to indicate this choice when registering.

**Monday October 1, 2018**

Time	Session & Topic	Presenter	Description
7:30 – 9:00AM	Registration and Breakfast	Exhibits are open from 7:30am to 4:30pm. Also, don't forget to enter the raffle for some great prizes!	A breakfast buffet will be available from 7:30 – 9:00 am. During this time, you may choose to <ul style="list-style-type: none"> <li>• network with your peers in the general assembly breakfast,</li> <li>• attend one of our breakfast forums (8:00-8:45 am), or</li> <li>• visit our exhibitors.</li> </ul>
8:00 AM – 8:45 AM	CPO Breakfast Panel:  <i>Thoughts on the Future of SCM</i>	Andrew Bartolini Managing Partner & Chief Research Officer, Ardent Partners  Nada Sanders Distinguished Professor of Supply Chain Management, D'Amore - McKim School of Business, Northeastern University  Mickey North Rizza Program Vice President for the Enterprise Applications and Digital Commerce Research Practice, IDC  Bruce Welty Founder/Chairman, Locus Robotics	Richard G. Weissman, Assistant Professor and Director of Corporate Education & The Center for Leadership, Endicott College, will moderate the panel discussion on "Thoughts on the Future of SCM". Each panelist will give a few remarks and then interact with the audience in a spirited dialog with the audience. This is a great opportunity to get the <i>headline</i> views of our SCM thought leaders and gives them an opportunity to hear from you.
8:00 AM – 8:45 AM	Emerging Professional Breakfast:  <i>Be a Generalist or a Specialist</i>	Daniel Sanchez, CPSM Category Manager for Operations and Marketing, Aquanima US	This 30 Under 30 ISM/Thomasnet winner will lead a discussion for those early in their career, or even thinking about SCM as a career, on whether one should take a "Generalist or a Specialist Approach". Should you be a specialist with deep industry knowledge within a specific set of categories or should you be a generalist capable of learning and interacting across an array of categories?
9:00 - 10:15 AM	Welcome and Business Outlook Keynote:  <i>Global Economic Disruption: Choices for American Businesses</i>	Fred Carstensen Professor of Finance and Economics and Director of the Connecticut Center for Economic Analysis, University of Connecticut	America does not have the weight in the world economy it once had (fallen to about 15% of global GDP). The entire G-7 now is smaller than the E-7 (the top seven emerging economies). The rest of the world realizes that the best strategy is to build new multilateral trade deals that exclude the United States, and then to work at replacing the dollar as the preferred reserve currency...

Time	Session & Topic	Presenter	Description
10:30 – 11:45AM	Procurement (1A): <i>Procurement Technologies 2024</i>	Andrew Bartolini Managing Partner & Chief Research Officer, Ardent Partners	In today's age of innovation and intelligence, procurement leaders must leverage new technologies like artificial intelligence (AI), machine learning, blockchain, analytics and robotic process automation (RPA) that will fundamentally change procurement...
	Logistics (1B): <i>Robots in the Warehouse – A Purveyor and a Practitioner</i>	Bruce Welty Founder/Chairman, Locus Robotics  Lewis Fraser Senior Vice President, Operations, Barrett Distribution	Hear how a robotics developer determines what will be useful and the economics of whether to pursue the opportunity. This discussion will be offset by the views of a user who must pay for the equipment and install it. Is it possible that they actually innovate in parallel and with each other? Learn how and when you can be a part of this process.
	Operations (1C): <i>Surviving and Thriving in the Digital Economy</i>	Mickey North Rizza  Program Vice President for the Enterprise Applications and Digital Commerce Research Practice, IDC	For the last several years the world has been hearing about digital transformation (DX). The digital economy has finally arrived filled with new sources of innovation and creativity...
	SCM101 (1D): <i>Pivot Tables for Intermediate Users</i>	Mary Ellis Sr. Trainer, New Horizons Computer Learning Centers	A Pivot Table report can help you see the “big picture”, by summarizing and analyzing your data. Your worksheet has lots of data, but does your data answer your business questions?
12:00 – 1:15PM	12:00 PM Luncheon Keynote Address	A Senior SAP Ariba Executive	A view of Generation Z's Supply Chain Management processes.
1:45 – 3:00 PM	Procurement (2A): <i>The Integrated Supply Chain in the AI Assisted World</i>	Nada Sanders Distinguished Professor of Supply Chain Management, D'Amore - McKim School of Business, Northeastern University	Big Data analytics has become an imperative for business leaders across every industry sector. Applications are available along the entire supply chain decision spectrum, however, many companies have yet to leverage big data...
	Logistics (2B): <i>Transportation Procurement: What You REALLY Need to Know</i>	Giles Taylor Owner and President, Transolutions, Inc.	The presentation has been created for a decision maker/buyer of transportation services focused on a review of why transportation matters, coverage of all modes and services of transportation, pricing structures and what and when which carrier type and which carrier should be utilized. Included will be the trade-offs that should be considered among your choices of Truckload, Rail, Intermodal, Ocean, Air, LTL, Small Package, Courier and Specialty modes of transportation.
	Operations (2C): <i>Purpleocity – Creating Sustainable Supply Chain Advantage</i>	Michael D. Ford Principal, TQM Works Consulting	“No two species can coexist that make their living in the identical way”, observed Professor G.F. Gause. It may be analogous to dinosaurs becoming extinct because they didn't adapt. Purpleocity, which is loosely based on Seth Godin's Purple Cow theories...

Time	Session & Topic	Presenter	Description
	SCM 101 (2D):	TBD	TBD
3:20 – 4:35PM	Procurement (3A):  <i>Negotiation Strategies in a World of Distrust</i>	Jonathan Hughes Partner, Strategic Sourcing & Supply Chain Management Practice Leader, Vantage Partners	Globalization has taken a turn. Just when seamless supply chains reached a level of sophistication and systems increased in effectiveness, we have been thrown into a global populist movement that eradicates continuity and predictability ...
	Logistics (3B):  <i>Our Role in SCM Sustainability</i>	Kevin Lyons Associate Professor, Professional Practice, Rutgers Business School, Rutgers University	The myriad implications when we use the word “sustainability” in supply chain management are infrequently addressed. Usually we think of sustainability as a one-off instance. That is not good enough ...
	Operations (3C):  <i>What’ New in Microsoft 2019</i>	Mary Ellis Sr. Trainer, New Horizons Computer Learning Centers	Windows 10 (with the new Fall 2018 Update), and the soon to come Office 2019, brings together everything you do – from new mobile apps for your business, to Office productivity work, to searching and browsing, to accessing all your data from anywhere ...
	SCM101 (3D):  <i>How to Establish Risk Assessment Methodologies</i>	Eliot Madow Vice President of Professional Services, Opus	Risk management and compliance can support business objectives and provide major competitive advantage. But must we apply the same level of oversight and control to every risk possibility? Not necessarily – if you adopt a risk-based approach to managing the supply chain...
4:40 – 5:00 PM	Raffle		Your Raffle card is in your attendee packet. Have exhibitors you visit stamp the card. Turn it in by 4:35 PM for your chance to win great prizes!