



Presented by APICS - The Association for Operations Management: Boston Chapter #10 & North Shore Chapter #20 • The Council of Supply Chain Management Professionals (CSCMP) New England Roundtable • The Northeast Supply Management Group, A Special Interest Group of ISM™

## 2009 New England Supply Chain Conference & Exhibition

6.25  
CEH's  
from  
APICS &  
ISM

Best Western Royal Plaza Hotel & Trade Center  
Marlborough, Massachusetts

**Monday, October 5, 2009**

Only  
\$199  
for the  
Early Bird  
Rate

- Fully leverage your training dollars: 18 workshops in six tracks from which to choose
- Take advantage of the newly integrated, 3-part professional development tracks as follows:
  - PROCUREMENT:** A) Procurement/Buying 101, B) Intermediate Procurement: "How to save money in a down/recession economy", and C) Advanced Procurement: Commodity Management / Strategic-Global Sourcing
  - PROJECT MANAGEMENT:** A) Project Management 101/The Basics/Project Plan creation, B) Intermediate Project Mgt./Executing/Adjusting, and C) Advanced Project Management)
  - LOGISTICS:** A) Logistics 101/FOB terms/Shipping terms/Carrier comparisons, B) Intermediate Logistics/Energy-fuel prices/cost optimization/Green, C) Advanced Logistics - Global vs Local / Updates on Latest Rules & Regulations / Setting up a Freight Contract with Carriers / Using a 3PL Provider
  - OPERATIONS MANAGEMENT:** A) Basics of Six Sigma, B) Supply Chain Management & Global Market Demand Systems, and C) MRP/MPS
  - EMPLOYMENT & CAREER PLANNING:** (For unemployed attendees only): A) Resume Builder B) Internet & On-site Networking Skill Building, and C) On-Site Recruiting
  - SUPPLIER SHOWCASE** - Interact with multiple service and product suppliers in our Exhibit Hall
- Enjoy an immediate ROI on the investment of your time and organization's money
- Help your organization evolve its supply chain into a true value chain
- Learn about the latest cutting-edge topics, trends and technology
- Translate innovative ideas into immediately workable and practical solutions
- Enjoy and become transformed by our captivating keynote speakers!
- Network with your peers and those supporting other areas of the supply chain!

Register by **9/18/09** at the Early Bird rate of **\$199 TOTAL!** Registration fee covers presentations, exhibits, and meals.

Schedule	Sessions	Presenter	Topic
7:30 to 8:15 am	Registration	EDUCATIONAL EXHIBITS OPEN (7:30 am to 4:30 pm)	
8:15 to 9:45 am	Breakfast Keynote	<a href="#">Jeffrey B. Carr</a> Corporate President & Economist, EPR	<a href="#">Economic Outlook - A New England Perspective (special segment on the adverse effects of the recession, and the forecast for recovery)</a>
10:00 to 11:15 am	1A	<a href="#">Richard G. Weissman, C.P.M.</a> Director of The Center for Leadership, Endicott College	<a href="#">Project Management 101 - The Basics / Project Plan Creation</a>
	1B	<a href="#">Bix Hamby</a> , <a href="#">Six Sigma Master Black Belt</a> Axcelis Technologies	<a href="#">Six Sigma - Threat or Menace? The Basics...</a>
	1C	<a href="#">Bruce D. Caldwell, CPSM, C.P.M., MBA</a> Managing Principal, Lithography Associates, LLC	<a href="#">Procurement/Buying 101 - The Basics</a>
	1D	<a href="#">Patrick Barry, MBA</a> President & Founder, Precision Logistics LLC	<a href="#">Logistics 101 – The Basics</a>
	1E	<a href="#">Mark Chockalingam, MBA, Ph.D.</a> Managing Principal, DemandPlanning.Net <a href="#">Kristofer Williams, CSCP</a> Manager of Business Systems, Skyworks Solutions Inc.	<a href="#">Social Networking – Leverage the professional power of the connected world!</a>
11:30 am to 1:15 pm	Keynote & Lunch	<a href="#">Guy Yehiav</a> Vice President Sales and Strategy, Value Chain Planning, Oracle	<a href="#">The New S&amp;OP Process = Integrated Business Planning - Is It Just a Change of Words?</a>
1:30 to 2:45 pm	2A	<a href="#">Larry Radowski, PMP, MBA</a> , <a href="#">Six Sigma Black Belt</a> Director, Regional Operations, Integrated Project Management Company	<a href="#">Intermediate Project Management - Project Management Strategic Decision Making (Case Studies)</a>
	2B	<a href="#">Lynne M. Richards, MBA</a> President and Founder of Leading Generations	<a href="#">Leadership for Results in a Multi-Generational Workforce</a>
	2C	<a href="#">Mickey North Rizza</a> Research Director, Procurement & Sourcing, AMR Research	<a href="#">Intermediate Procurement - Saving Money in a Recession = Managing End-to-End Supply Chain Costs</a>
	2D	<a href="#">Gil Williams</a> President, Williams & Associates, Inc.	<a href="#">Intermediate Logistics- Best Practices</a>
	2E	<a href="#">Anthony Avallone</a> Managing Partner/ Recruiter, <a href="#">Reitman Personnel</a>	<a href="#">Resume Builder (for Supply Chain Professionals)</a>
	2T	<a href="#">David Hope-Ross</a> Senior Director, Procurement & Supply Chain Management, Oracle	<a href="#">Procurement Strategies in Uncertain Times</a>
3:00 to 4:15 pm	3A	<a href="#">Neeraj Shah, PMP</a> Sr. Project Manager, Supply Chain IT, Biogen Idec	<a href="#">Advanced Project Management - Challenges in Project Implementation</a>
	3B	<a href="#">Martin Anderson, MBA</a> Professor, Babson College	<a href="#">Emerging Global Pull-Based Demand-Supply Chains</a>
	3C	<a href="#">Roger Patrick Francis O'Hanlon</a> President, Global Supply Chain Mgt, LLC	<a href="#">Advanced Procurement - Commodity Management / Strategic-Global Sourcing</a>
	3D	<a href="#">Peter H. Powell, Sr.</a> CEO, C.H. Powell Co. <a href="#">David Katzman</a> Director of Regulatory Compliance, C.H. Powell Co.	<a href="#">Advanced Logistics - New Regulations Impacting Your Supply Chain</a>
	3E	<a href="#">Bob McInturff</a> President, McInturff & Associates and MMD Temps Inc	<a href="#">Supply Chain Career Planning In Times of Economic Uncertainty</a>
4:30 to 4:45 pm		Raffle & Exhibitor Drawings in Exhibit Hall	